

## Corporate Overview

### **Xamin, Inc.**

*Managed IT Services for Highly Regulated and Reputation-Sensitive Companies*

[www.xamin.com](http://www.xamin.com)

Founded in 1999, Xamin, Inc. provides highly regulated and reputation-sensitive companies with the tools and expertise needed to streamline compliance procedures and drive down bottom-line costs. The company partners with the organization's IT department to develop and expand the organization's business goals and create a technology roadmap.

Today's institutions are faced with many inherent risks, from remaining compliant in the midst of ever-changing regulations, to preparing for disasters, safeguarding against cyberattacks and hackers and remaining compliant in the process of moving to the cloud. With institutions facing heightened risks, companies need a compliance-focused managed IT services team on their side.

Xamin is the ideal partner, delivering industry-leading managed information technology (IT) services to financial institutions, law firms, accounting companies and other highly regulated organizations. The company provides a full suite of technology solutions including infrastructure, security, cloud, data protection and professional services.

Unlike other managed service providers, Xamin is compliance-focused and is a SSAE 16 SOC 2 certified company in the trust principles of availability, confidentiality, privacy, process integrity and security, which requires an annual 3rd party audit. The results are comprehensively reported to Xamin's clients.

The company has held the certification more than 7 years and has maintained zero deviations on its annual report year after year. Less than 1% MSP's in the country hold this distinction. Additionally, unlike many core providers, Xamin offers an unbiased perspective on the technology available to their clients.

Today's technology is ever-changing, and cloud technologies are as equal an opportunity as they are a threat. Xamin's vendor management strategies and safeguards ensure technology partners remain in compliance with overall strategy. The company differentiates itself by investing deeply in its advisory approach over the traditional "set-it-and-forget-it" model and always provide optionality to our relationships.

Xamin also specializes in transforming IT to a revenue-driving capability for organizations rather than a cost and compliance challenge. Its consultative, "white glove" approach ensures its services meet the needs of customers and auditors.

To demonstrate this approach, Xamin applies *The Xamin Proven Process* and begins to align strategic goals of the business with ideal technology, services, and best practices. Xamin follows a strategic IT Review (SITR) and IT Risk Assessment (ITRA) before requiring a managed services agreement (MSA) and is confident in immediate value creation, backing it up through a 6-month brand guarantee.

Xamin believes there is no substitute for integrity. The company is dedicated to being an organization that is constantly evolving, and has gained the trust of organizations across the

country by going above and beyond – by taking the time to understand each unique challenge and then implementing customized solutions that not only meet expectations but exceed them.

The company has partnered with industry-leading groups like Microsoft, VMWare and Citrix to provide the best solutions to its clients, allowing Xamin to expand and grow using the industry's top technologies. These partnerships require extensive knowledge and training of product lines and implementation guidelines, which ultimately helps Xamin make educated and forward-thinking decisions for its clients.

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